Great entrepreneurs are passionate about smart management—especially in the mortgage industry. As a Mortgage Loan Originator (MLO), you will research options to help families achieve their goals and financial aspirations.

A career in mortgage sales is rewarding, honorable and can be lucrative. You will receive competitive compensation as well as increased earning potential for your services.

If you are a recent college graduate or someone looking to make a career change and are searching for a superior foundation to build on, consider Dominion Capital Mortgage and utilize your business development and management skills in the Finance/Mortgage Brokerage Services arena.

Our MLO Training Program prepares you to become a licensed MLO through an extensive curriculum which provides you with the tools and strategies needed to be successful. In addition, you will have access to state-of-the-art financial tools and technologies as well as sales and management mentoring. Once you become a Mortgage Loan Originator, you will use your product knowledge and networking/rapport building talents to provide clients with a high level of individualized, comprehensive and a vast array of mortgage financial services.

**Overview:**

This position is responsible for generating revenue through the proactive origination of residential mortgage re-finance loans. The Mortgage Loan Originator facilitates the entire loan process from application to loan closing. This position prospects and follows up with real-time, purchased leads to proactively solicit business in order to increase the client pipeline, and ultimately meet a required quota. Mortgage Loan Originators will analyze potential client’s income, credit and assets to counsel customers on financial products that help meet their individual needs. The MLO will remain the front line contact with the client for follow up documentation to approve and close the loan.

**Qualifications:**

The best Mortgage Loan Originators are ambitious, high achievers, astute listeners and skilled problem-solvers who can offer specialized advice to help clients meet specific financial goals through mortgage re-financing.

- Must be a quick learner and successfully complete the required training, as well as pass a state and national exam
- Excellent communication, presentation, time management and organization skills
- Entrepreneurial spirit and competitive drive
- Ability to analyze financial information
- Proven track record of success in sales is a plus
- Bachelor’s degree or equivalent training/ experience

**Compensation:**

Competitive base + Bonus

www.dcmloan.net

No phone calls please.

Send resumes to hr@dcmloan.com